

Economic Science Association (ESA)

World Meeting 2010

Program

University of Copenhagen

Copenhagen, Denmark

July 8-11, 2010

Local Organizers

Marco Piovesan

Jean-Robert Tyran

Erik Wengström



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General Information

Location

The conference is being held at the **University of Copenhagen, Faculty of Social Sciences, Øster Farimagsgade 5, 1353 Copenhagen K**. See the maps at the end of this booklet for details.

See also: <http://www.econ.ku.dk/esa2010/location.htm>

Coffee

Coffee is served next to the session rooms in all breaks.

Lunch

Lunch is served in Building 34 on Friday from 12.00 to 13.30 and on Saturday from 12.20 to 13.30.

Registration

Register on Thursday at 18.00-21.00 in the university's main building (Vor Frue Plads 1, Copenhagen K) or on Friday at 08:30-09:15 in Building 34, University of Copenhagen, Faculty of Social Sciences, Øster Farimagsgade 5, Copenhagen K to obtain a welcome folder and your name tag and a voucher for the social dinner (if you paid for it). Please send a mail to tine.ceccardi@econ.ku.dk if you need a receipt in addition to the receipt from the ESA website for your conference payment.

Rules for parallel sessions

All papers in parallel sessions are allocated **20 minutes**, including discussion (if any). The last speaker in each session is the session chair. The chair is asked to strictly enforce time limits. This is important as it allows participants to effectively switch between sessions. In addition, the chair is kindly asked to make sure that the IT equipment (laptop, beamer, memory stick, and pointer) remains on the desk at the end of the session.

Session rooms

Plenary sessions: Are held in the auditorium (Building 34, see Map of Campus).

Parallel sessions: Are held on 1st floor (rooms 1.A-1.H) and 2nd floor (rooms 2.A - 2.C) in Building 2 (see Map of Campus).

Note: All conference rooms are equipped with a laptop, a beamer, a memory stick, and a pointer.

Social dinner

The social dinner is held on Saturday (July 10, 2010) at 19.00 at **Skt. Gertruds Kloster** (Hauser Plads 32, Copenhagen K), which is located in central Copenhagen (see Map of Copenhagen).

Welcome reception

The welcome reception takes place at the historical main building of the University of Copenhagen (Vor Frue Plads 1, Copenhagen K) on Thursday from 18.00 to 21.00.

Wireless connection

Information on how to get access to the local web can be found in the welcome folder.

Schedule

Thursday, July 8, 2010

- 15.00-16.00** Pre-conference Lecture (location: Building 34).
Rethinking the rules – the case of incentives
Speaker: Chris Starmer (University of Nottingham)
- 16.00-16.30** Coffee break
- 16.30-17.30** Pre-conference Lecture (location: Building 34).
Internet experiments: the Copenhagen internet platform
Speakers: Jean-Robert Tyran and Erik Wengström (both University of Copenhagen)
- 18.00-21.00** Registration and Welcome Reception (location: University main building, Vor Frue Plads 1, Copenhagen K). *Welcome Address* by Christian Schultz (Head of Economics Department, University of Copenhagen)

Friday, July 9, 2010

- 08:30-09.15** Registration (location: outside auditorium, Building 34)
- 09.15-09.30** Welcome Address (location: auditorium, Building 34)
by the President of ESA, Timothy Cason (Purdue University)
- 09.30-10.30** **PLENARY SESSION 1:**
The Consequences of Context for Co-operation – Contracts, Conformity and Culture
Speaker: Simon Gächter (University of Nottingham)
Session chair: Mark Isaac (Florida State University)
- 10.30-11.00** Coffee break
- 11.00-12.00** **PARALLEL SESSION 1**
- 12.00-13.30** Lunch
- 12.15-13.15** Executive Meeting (ESA Officers and Executive Committee only, location: 1.A)
- 13.30-14.30** **PARALLEL SESSION 2**
- 14.30-15.00** Coffee break
- 15.00-16.00** **PARALLEL SESSION 3**
- 16.00-16.30** Coffee break
- 16.30-17.30** **PARALLEL SESSION 4**
- 17.30-18.30** **PLENARY SESSION 2: *Inefficient Markets***
Speaker: Jacob Goeree (U Zurich)
Session chair: Charles Holt (U Virginia)

Saturday, July 10, 2010

- 09.30-10.30** **PLENARY SESSION 3:**
From the Lab to the Web: Experiments on the Internet
Speaker: John Morgan (UC Berkeley)
Session chair: Yan Chen (U Michigan)
- 10.30-11.00** Coffee break
- 11.00-12.20** **PARALLEL SESSION 5**
- 12.20-13.30** Lunch
- 13.30-14.30** **PARALLEL SESSION 6**
- 14.30-15.00** Coffee break
- 15.00-16.00** **PARALLEL SESSION 7**
- 16.00-16.30** Coffee break
- 16.30-17.30** **PARALLEL SESSION 8**
- 17.30-18.00** General Membership Meeting (location: Building 34)
- 19.00-20.30** Social Dinner at Sankt Gertruds Kloster (location: Hauser Plads 32, Copenhagen K)

Sunday, July 11th 2010

- 09.30-10.30** **PARALLEL SESSION 9**
- 10.30-11.00** Coffee break
- 11.00-12.20** **PARALLEL SESSION 10**

Overview of program

THURSDAY, JULY 8

Time	Event (Room)
15.00-16.00	Pre-conference Lecture. "Rethinking the rules" by Chris Starmer (Auditorium, Building 34)
16.00-16.30	Coffee break
16.30-17.30	Pre-conference Lecture. "Internet experiments: the Copenhagen internet platform" by Jean-Robert Tyran and Erik Wengström (Auditorium, Building 34)
18.00-21.00	Registration and Welcome Reception Welcome address by Christian Schultz, Head of Economics Department, University of Copenhagen (University main building)

FRIDAY, JULY 9

Time	Event (Room)										
8.30-9.15	Registration (Auditorium, Building 34)										
9.15-9.30	Welcome address (Auditorium, Building 34)										
9.30-10.30	Plenary Session 1: "The Consequences of Context for Co-operation – Contracts, Conformity and Culture" Speaker: Simon Gächter (U Nottingham) Session chair: Mark Isaac (Florida State U)										
10.30-11.00	Coffee break										
11.00-12.00	Parallel Session 1	Bounded Rationality 1 (1 A)	Behavioral Finance 1 (1 B)	Auctions 1 (1 C)	Gender 1 (1 D)	Communication 1 (1 E)	Fairness 1 (1 F)	Fundraising (1 G)	Obligations (1 H)	Macroeconomics (2 A)	Public Goods 1 (2 B)
12.00-13.30	Lunch										
12.15-13.15	Executive Meeting (ESA Officers and Executive Committee only, location: 1.A)										
13.30-14.30	Parallel Session 2	Bounded Rationality 2 (1 A)	Behavioral Finance 2 (1 B)	Auctions 2 (1 C)	Gender 2 (1 D)	Communication 2 (1 E)	Fairness 2 (1 F)	Punishment & Information (1 G)	Preference Formation (1 H)	Innovation (2 A)	Public Goods 2 (2 B)
14.30-15.00	Coffee break										
15.00-16.00	Parallel Session 3	Bounded Rationality 3 (1 A)	Behavioral Finance 3 (1 B)	Auctions 3 (1 C)	Gender 3 (1 D)	Communication 3 (1 E)	Fairness 3 (1 F)	Network & Cooperation (1 G)	Punishment (1 H)	Habits & Preferences (2 A)	Public Goods 3 (2 B)
16.00-16.30	Coffee break										
16.30-17.30	Parallel Session 4	Bounded Rationality 4 (1 A)	Behavioral Finance 4 (1 B)	Auctions 4 (1 C)	Discrimination (1 D)	Communication 4 (1 E)	Fairness 4 (1 F)	Contracts & Labour (1 G)	Preference Formation & Expectations (1 H)	Signals (2 A)	Public Goods 4 (2 B)
17.30-18.30	Plenary Session 2: "Inefficient Markets" Speaker: Jacob Goeree (U Zurich) Session chair: Charles Holt (U Virginia)										

SATURDAY, JULY 10

Time	Event (Room)											
9.30-10.30	Plenary Session 3: "From the Lab to the Web: Experiments on the Internet " Speaker: John Morgan (UC Berkeley) Session chair: Yan Chen (U Michigan)											
10.30-11.00	Coffee break											
11.00-12.20	Parallel Session 5	Bounded Rationality 5 (1 A)	Bargaining 1 (1 B)	Auctions 5 (1 C)	Risk Preferences 1 (1 D)	Experiments (1 E)	Network (1 F)	Labour 1 (1 G)	Neuro-economics (1 H)	Markets (2 A)	Public Goods & Punishment (2 B)	Decision Making & Over-confidence (2 C)
12.20-13.30	Lunch											
13.30-14.30	Parallel Session 6	Bounded Rationality 6 (1 A)	Behavioral Finance 5 (1 B)	Contests (1 C)	Development 1 (1 D)	Externalities in Markets (1 E)	Fairness 5 (1 F)	Labour 2 (1 G)	Voting (1 H)	Food & Drinks (2 A)	Public Goods 5 (2 B)	
14.30-15.00	Coffee break											
15.00-16.00	Parallel Session 7	IO 1 (1 A)	Coordination 1 (1 B)	Contracts 1 (1 C)	Development 2 (1 D)	Long-Run Cooperation (1 E)	Self-Control (1 F)	Labour 3 (1 G)	Voting Rules (1 H)	Decisions & Learning (2 A)	Public Goods 6 (2 B)	
16.00-16.30	Coffee break											
16.30-17.30	Parallel Session 8	IO 2 (1 A)	Coordination 2 (1 B)	Contracts 2 (1 C)	Innovation & Entrepreneurship (1 D)	Prospect Theory (1 E)	Determinants of Risk Preferences (1 F)	Labour 4 (1 G)	Group Formation (1 H)	Loss-Aversion & Framing (2 A)	Environment & Public Goods (2 B)	
17.30-18.00	General Membership Meeting (Auditorium, Building 34)											
19.00-20.30	Conference Dinner: Sankt Gertruds Kloster											

SUNDAY, JULY 11

Time	Event (Room)											
9.30-10.30	Parallel Sessions 9	Voting on Re-distribution (1 A)	Coordination 3 (1 B)	Fairness & Risk (1 C)	Matching (1 D)	Social Norms (1 E)	Individual-Level Determinants of Behavior (1 F)	Trust (1 G)	Public Goods in the Field (1 H)	Fairness 6 (2 A)	Groups & Public Goods (2 B)	
10.30-11.00	Coffee break											
11.00-12.20	Parallel Sessions 10	Framing (1 A)	Bargaining 2 (1 B)	Time Preferences (1 C)	Risk Preferences 2 (1 D)	Beliefs (1 E)	Public Goods & Information (1 F)	Contracts & Tournaments (1 G)	Trust, Cooperation and Competition (1H)	Trust & Reciprocity (2 A)	Ambiguity (2 B)	

Detailed program

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- 10.30-11.00** Coffee break

11.00-12.00 Parallel session 1

Bounded Rationality 1 – Seminar room 1.A

- **Ayala Arad** (Tel Aviv University) “Colonel Blotto’s Top Secret Files” (with Ariel Rubinstein)
- **Simon Czermak** (University of Innsbruck) “Strategic sophistication of teenagers in experimental normal-form games” (with Francesco Feri, Daniela Rützler and Matthias Sutter)
- **Greg Mardyla** (Kinki University) “Suspension Costs and Decision Clustering - Random Walk Perception and Information Acquisition in an Interactive Prediction Task” (with Hiroshi Izawa)

Behavioral Finance 1 – Seminar room 1.B

- **Martin Angerer** (Universität Innsbruck) “The merits and perils of active information processing. Evidence from experimental financial markets.” (with Jürgen Huber and Michael Kirchler)
- **Sudeep Ghosh** (Hong Kong Polytechnic University) “What Price Conservatism? An Experimental Analysis” (with Suresh Radhakrishnan, Bin Srinidhi and Lixin Su)
- **Jürgen Huber** (University of Innsbruck) “Experimental Asset Markets with Endogenous Choice of Costly Asymmetric Information” (with Martin Angerer and Michael Kirchler)

Auctions 1 – Seminar room 1.C

- **Yan Chen** (The University of Michigan) “Crowdsourcing with All-Pay Auctions: A Field Experiment” (with Tracy Liu, Jiang Yang and Lada Adamic)
- **Dirk Engelmann** (Royal Holloway, University of London) “Do Buyers Strategically Build a Reputation for Defaulting?” (with Jeff Frank and Alexander K. Koch)
- **Ai Takeuchi** (Waseda University) “Theoretical and experimental investigation of performance of keyword auction mechanisms” (with Emiko Fukuda, Yoshio Kamijo, Michiharu Masui and Yukihiro Funaki)

Gender 1 – Seminar room 1.D

- **Gerhard Riener** (University of Jena) “Explaining Gender Differences in Competitiveness: Gender-Task Stereotypes” (with Niels D. Grosse)
- **Matthias Sutter** (University of Innsbruck) “Gender differences in competition at young age: Only girls at age three compete as much as boys” (with Daniela Rützler)
- **Marcela Tarazona Gomez** (University of East Anglia) “An experimental test of female autonomy in India” (with Alistair Munro, Bereket Kebede and Arjan Verschoor):

Communication 1 – Seminar room 1.E

- **Eric Dickson** (New York University) “Rules of Debate: Theory and Experiment” (with Catherine Hafer and Dimitri Landa)
- **Vai-Lam Mui** (Monash University) “Communication, Coordination, and Group Decision Making in the Laboratory Coordinated Resistance Game” (with Timothy Cason)
- **Mark Thordal Le Quement** (University of Bonn) “Optimal persuasion and rethorical moderation”

Fairness 1 – Seminar room 1.F

- **Friedel Bolle** (Europa Universität) “Egalitarian preferences are not based on envy” (with Simon Kemp)
- **Andreas Ortmann** (University of New South Wales, Sydney) “Fairness in Risky Environments: Theory and Evidence” (with Vitezslav Babicky and Silvester Van Koten)
- **Tobias Regner** (Max Planck Institute of Economics) “Other-regarding behaviour: Testing guilt- and reciprocity-based models” (with Nicole S. Harth)

Fundraising – Seminar room 1.G

- **Marco Faravelli** (University of St. Andrews) “When Less Is More: Rationed Lotteries, Rent-Seeking and Fundraising” (with Luca Stanca)
- **Marta Maras** (Bocconi University) “Publicity and Generosity: Evidence from a Field Experiment”
- **Sander Onderstal** (Amsterdam School of Economics) “Bidding to Give in a Door-to-door Fundraising Field Experiment: A Comparison of Charitable Fundraising Mechanisms” (with Arthur Schram and Adriaan R. Soetevent)

Obligations – Seminar room 1.H

- **Michele Bernasconi** (Università Ca’ Foscari, Venezia) “Tax evasion and the fiscal pressure: Lessons from the Behavioral Economics” (with Luca Corazzini)
- **Luca Corazzini** (University of Padua) “Expressive’ Obligations in Public Good Games: Crowding-in and Crowding-out Effects” (with Michele Bernasconi and Anna Marenzi)
- **Hannah Schildberg-Hoerisch** (University of Bonn) “An experimental test of the deterrence hypothesis” (with Christina Strassmair)

Macroeconomics – Seminar room 2.A

- **Wolfgang Luh** (University of Bochum) “Money Illusion and the Taylor principle: An Experimental Study” (with Johann Scharler)
- **Charles Nousseir** (Tilburg University) “Central bank policy in a laboratory dynamic stochastic general equilibrium economy” (with Damjan Pfajfar, Blaz Zakelj and Janos Zsiros)
- **Fabian Paetzel** (University of Bremen) “Inequality and Growth- Are Social Preferences the Transmission?” (with Stefan Traub)

Public Goods 1 – Seminar room 2.B

- **Georg von Heusinger** (MPI-Coll) “First-come best-served? Allocating the Order of Contributions in Treshold Public Good Games” (with Gert Poenitzsch and Johannes Diederich)
- **Michael Pickhardt** (University of Münster) “Pareto-optimality in Linear Public Goods Games” (with Sascha Hokamp)
- **Agathe Rouaix** (University of Montpellier) “Income Redistribution and Public Good Provision: non-neutrality result” (Charles Figuières with Marc Willinger)

12.00-13.30 Lunch

12.15-13.15 Executive Meeting (ESA Officers and Executive Committee only, location: 1.A)

13.30-14.30 Parallel session 2

Bounded Rationality 2 – Seminar room 1.A

- **Enrique Fatas** (LINEEX) “Time is not (always) money” (with Chetan Dave)
- **Tim Hoppe** (University of Magdeburg) “An Experimental Analysis of Information Overload and Consumer Notice in Online Direct Marketing” (with Abdolkarim Sadrieh)
- **Thomas Neumann** (Otto-von-Guericke-University Magdeburg) “How visual presentation can affect performance of numerical processing under time pressure” (with Eike Benjamin Kroll, Jörg Rieger and Bodo Vogt)

Behavioral Finance 2 – Seminar room 1.B

- **Michael Kirchler** (University of Innsbruck) “Thar she bursts - A critical investigation of bubble experiments” (with Jürgen Huber and Thomas Stoeckl)
- **Tibor Neugebauer** (University of Luxembourg) “Crashes in experimental asset markets revisited” (with Sascha Füllbrunn)
- **Stefan Palan** (Karl-Franzens-University Graz) “To See is to Believe - Common Expectations of Rationality in Experimental Asset Markets” (with Stephen L. Cheung and Morten Hedegaard)

Auctions 2 – Seminar room 1.C

- **Timo Heinrich** (University of Duisburg-Essen) “Mechanism Choice in Procurement Auctions: An Experiment” (with Jeannette Brosig)
- **Charles Holt** (University of Virginia) “A Reverse Auction for Toxic Assets” (with Olivier Armantier and Charles Plott)
- **Ailko van der Veen** (CREED) “Avoiding Pyrrhic victory: Auctions and bankruptcies in the laboratory” (with Sander Onderstal)

Gender 2 – Seminar room 1.D

- **Binglin Gong** (Fudan University) “Gender Differences in Dictator Experiments: Evidence from Mosuo and Yi” (with Huibin Yan and Chun-Lei Yang)
- **Holger Rau** (University of Frankfurt) “Claiming Respect - Gender Differences in Real Effort Dictator Games” (with Matthias Heinz and Steffen Juranek)
- **Arthur Schneider** (Trinity College) “Gender Bias and the Impact of Priming on Ultimatum Bargaining” (with Cyndi Van Doren)

Communication 2 – Seminar room 1.E

- **Keiko Aoki** (Osaka university) “Deception and confession: Experimental evidence from a deception game in Japan” (with Kenju Akai and Kenta Onoshiro)
- **Sandra Maximiano** (Purdue University) “Lying and social ties” (with Sugato Chakravarty and Yongjin Ma)
- **Julie Rosaz** (University of Lyon) “Asymmetric lies” (with Marie Claire Villeval)

Fairness 2 – Seminar room 1.F

- **Julia Müller** (AWI, University of Heidelberg) “Personality measures and behaviour in experimental games” (with Christiane Schwier, Christine Stelzel, Ulrike Basten and Christian J. Fiebach)
- **Daniela Rützler** (University of Innsbruck) “Egalitarianism, efficiency concerns and parochialism in children and teenagers” (with Ernst Fehr and Matthias Sutter)
- **Marina Schroeder** (University of Magdeburg) “Behavioral Correlates of Poverty, Inequality, Lack of Prospects, and Vandalism” (with Abdolkarim Sadrieh)

Punishment and Information – Seminar room 1.G

- **Michalis Drouvelis** (University of York) “The behavioural consequences of unfair punishment”
- **Amrish Patel** (University of Gothenburg) “Punishment cannot sustain cooperation in a public good game with free-rider anonymity” (with Edward Cartwright and Mark van Vugt)
- **Christian Thöni** (University of St. Gallen, FEW) “Punishment Despite Reasonable Doubt – A Public Goods Experiment with Uncertainty over Contributions” (with Kristoffel Grechenig and Andreas Nicklisch)

Preference Formation – Seminar room 1.H

- **Elena Ramirez Barrios** (University of Bremen) “Information Processing, the Stability of Preferences, and Decision Making”
- **Björn Bartling** (University of Zurich) “Static vs. Dynamic: Field Evidence on Multiple Reference Points” (with Leif Brandes and Daniel Schunk)
- **Hugh Metcalf** (Newcastle University) “Willingness to Pay, Willingness to Accept and “Smooth vs Kinked” Utility of Wealth Functions: An Empirical Test of a Theoretical Debate” (with Susan Chilton, Michael Jones-Lee and Rebecca McDonald)

Innovation – Seminar room 2.A

- **Paolo Crosetto** (LUISS university, Rome, Italy) “To patent or not to patent: an experiment on incentives to copyright in a sequential innovation setting”
- **Cary Deck** (University of Arkansas) “Price Increasing Competition: Experimental Evidence” (with Jingping Gu)
- **Eline van der Heijden** (Tilburg University) “Externalities and technology adoption subsidies: an economic experiment” (with Jan Potters and Daan van Soest)

Public Goods 2 – Seminar room 2.B

- **James C. Cox** (Georgia State University) “Bosses and Kings: Asymmetric Power in Paired Common Pool and Public Good Games” (with Elinor Ostrom and James M. Walker)
- **Gerlinde Fellner** (Vienna University of Economics and Business) “Heterogeneous productivity in voluntary public good provision: An experimental analysis” (with Yoshio Iida, Sabine Kröger and Erika Seki)
- **Sandra Ludwig** (University of Munich) “An experimental study on the information structure in teams” (with Christina Strassmair)

14.30-15.00 Coffee break

15.00-16.00 Parallel session 3

Bounded Rationality 3 – Seminar room 1.A

- **Ofer Azar** (Ben-Gurion University of the Negev) “Relative thinking with substitute goods: Does it exist with real choices?”
- **Carsten Erner** (Finance Center Münster) “Presenting Distributions: How to Mitigate the Misperceptions of Cost Components in Long-term Saving Plans” (with Alexander Klos and Michael Steiner)
- **Natalia Shestakova** (CERGE-EI) “What Do You Do to Choose a Pricing Scheme? Experimental Investigation”

Behavioral Finance 3 – Seminar room 1.B

- **Sascha Füllbrunn** (University of Luxembourg) “An experimental investigation of initial public offerings” (with Tibor Neugebauer and Andreas Nicklisch)
- **Katerina Straznicka** (GATE CNRS) “Bubbles and Incentives” (with Stéphane Robin and Marie Claire Villeval)
- **Susanne Welker** (University of Osnabrück) “Consequences of Executive Compensation Complexity: Evidence from a Laboratory Asset Market Experiment” (with Robert M. Gillenkirch)

Auctions 3 – Seminar room 1.C

- **Manuel Castro** (University of Southern California) “The nature of information and bidding behavior: Theory and experimental evidence in common value auctions” (with Isabelle Brocas and Juan D. Carrillo)
- **Radosveta Ivanova-Stenzel** (Humboldt University) “The High/Low Divide: Self-Selection by Values in Auction Choice” (with Timothy C. Salmon)
- **Krista Jabs Saral** (Webster University Geneva) “An Analysis of Market-based and Statutory Limited Liability in Second Price Auctions”

Gender 3 – Seminar room 1.D

- **Emma von Essen** (Stockholm University) “Gender differences in competition and cooperation across Sweden and Colombia” (with Juan Camilo Cardenas, Anna Dreber and Eva Ranehill)
- **Lise Vesterlund** (University of Pittsburgh) “A Field Experiment on Bargaining” (with Marco Castillo, Ragan Petrie and Maximo Torero)
- **Matthias Wibral** (University of Bonn) “Testosterone, honesty and status” (with Thomas Dohmen, Georgia Ortner, Bernd Weber and Armin Falk)

Communication 3 – Seminar room 1.E

- **Adrian de Groot Ruiz** (University of Amsterdam) “Neologisms and ACD: Refining Cheap Talk Equilibria” (with Sander Onderstal and Theo Offerman)
- **John Smith** (Rutgers University-Camden) “An experimental investigation of costly and discrete communication”
- **Verena Utikal** (University of Konstanz) “On the Acceptance of Apologies” (with Urs Fischbacher)

Fairness 3 – Seminar room 1.F

- **Trond Halvorsen** (Norwegian School of Economics and Business Administration, NHH) “Sharing willingly: A study of the role of fairness and information in the dictator game” (with Alexander W. Cappelen, Erik Ø. Sørensen and Bertil Tungodden)
- **Arthur Schram** (CREED) “Social and Moral Norms in the Laboratory” (with Gary Charness)
- **Christian Zehnder** (University of Lausanne) “Do Laboratory Experiments Overstate the Importance of Prosocial Preferences?” (with Armin Falk and Stephan Meier)

Network and Cooperation – Seminar room 1.G

- **Syngjoo Choi** (University College London) “Communication, Coordination and Networks” (with Jihong Lee)
- **Siddharth Suri** (Yahoo! Research) “Cooperation and Contagion in Networked Public Goods Experiments” (with Duncan J. Watts)
- **Avi Weiss** (Bar-Ilan University) “Coordination and Critical Mass in a Network Market: An Experimental Investigation” (with Bradley Ruffle and Amir Etziony)

Punishment – Seminar room 1.H

- **Ciril Bosch-Rosa** (UCSC) “On the pleasure of punishing”
- **Marco Faillo** (University of Trento) “Legitimate Punishment, Immunity, and the Enforcement of Cooperation” (with Daniela Grieco and Luca Zarri)
- **Daniela Pesheva** (Otto-von-Guericke-Universität Magdeburg) “The Trade-off between money and pain” (and Bodo Vogt)

Habits and Preferences – Seminar room 2.A

- **Enrica Carbone** (Seconda Università di Napoli) “Keeping up with the Rossi: An Experimental Analysis of Consumption with External Habit” (with John Duffy)
- **Eric Guerci** (GREQAM) “An experimental study of learning about voting powers” (with Gabriele Esposito, Nobuyuki Hanaki, Xiaoyan Lu, Naoki Watanabe)
- **Florian Zimmermann** (Bonn Graduate School of Economics) “Preferences for Consistency” (with Armin Falk)

Public Goods 3 – Seminar room 2.B

- **Stephen Cheung** (University of Sydney) “Conditional punishment and cooperation: A strategy method public good experiment”
- **Eva Gregersen** (University of Copenhagen) “Confusion in Public Goods Experiments” (with Jean-Robert Tyran and Erik Wengström)
- **Simeon Schudy** (University of Konstanz) “Conditional Cooperation and Generosity” (with Urs Fischbacher and Sabrina Teyssier)

16.00-16.30 Coffee break

16.30-17.30 Parallel session 4

Bounded Rationality 4 – Seminar room 1.A

- **Thomas Epper** (ETH Zurich) “Rational Planners or Myopic Fools? Liquidity Constraints, Positive Expectations and Anomalies in Intertemporal Choice”
- **Mara Ewers** (BGSE) “Information Processing of Biased Players - An Experimental Analysis of a Contest Entry Game”
- **Joel van der Weele** (Frankfurt University) “Being good and living well: A model of motivated cognition in moral dilemmas”

Behavioral Finance 4 – Seminar room 1.B

- **Ulrike Böhme** (University of Hamburg) “Portfolio Selection and Framing: Experimental Evidence”
- **Irene Comeig** (University of Valencia) “Framing financial decisions: An experiment on screening” (with Benoit Bediou and David Sander)
- **Linan Diao** (Max Planck Institute of Economics) “Recognition-Based and Familiarity-Based Portfolio Strategies-An Experimental Examination”

Auctions 4 – Seminar room 1.C

- **Noah Myung** (Naval Postgraduate School) “The Combinatorial Retention Auction Mechanism: Experimental Results” (with Pete Coughlan and Bill Gates)
- **Tobias Scheffel** (Technische Universität München) “Experimental Insights in Linear-Price Combinatorial Auctions for Selling Spectrum Licenses” (with Georg Ziegler and Martin Bichler)
- **Theodore Turocy** (Free Agent) “Bidding Behaviour in Asymmetric First-Price Auctions” (with Todd R. Kaplan)

Discrimination – Seminar room 1.D

- **Yan Chen** (The University of Michigan) “Diversity, Natural Identities and Stereotypes” (with Sherry Li, Xiao Liu and Margaret Shih)
- **Jane Friesen** (Simon Fraser University) “Ethnicity, identity and discrimination among children” (with Jasmina Arifovic, Andreas Ludwig and Steven Wright)
- **Hector Solaz** (University of Valencia) “Strategic Discrimination on Group Matching” (with Enrique Fatas)

Communication 4 – Seminar room 1.E

- **Stefan Vetter** (University of Munich) “Fairness and Cheating” (with Daniel Houser and Joachim Winter)
- **Johannes Weisser** (Max Planck Institute of Economics) “Leading by Words: A Voluntary Contribution Experiment With One-Way Communication” (with Anastasios Koukoumelis and M. Vittoria Levati)
- **Jingjing Zhang** (McMaster University) “Reducing Efficiency through Communication in Competitive Coordination Games” (with Timothy N. Cason and Roman M. Sheremeta)

Fairness 4 – Seminar room 1.F

- **Alice Becker** (Max Planck Institute of Economics) “Outcome versus Opportunity: How robust is the accountability principle?”
- **Nadine Chliss** (FSU Jena) “Beyond Procedural Equity and Reciprocity” (with Werner Güth and Topi Miettinen)
- **Gerald Eisenkopf** (University of Konstanz) “Inequality of Opportunities and Distributive Justice” (with Urs Fischbacher and Franziska Heusi)

Contracts and Labour – Seminar room 1.G

- **Topi Miettinen** (Aalto School of Economics) “Disputes and Settlement in the Lab” (with Pekka Sääskilähti and Olli Ropponen)
- **Vera Popova** (MPI Jena) “Treacherous Advisors - An Experimental Investigation”
- **Marie-Claire Villeval** (GATE) “Intermittent Reinforcement and the Persistence of Behavior: Experimental Evidence” (with Robin Hogarth)

Preference Formation and Expectations – Seminar room 1.H

- **Salvatore Miglietta** (University of Southern California) “Incentives and Relative-Wealth Concerns: Theory and Evidence”
- **Julia Nafziger** (Aarhus University) “Motivational Goal Bracketing” (with Alexander K. Koch)
- **Jytte Seested Nielsen** (University of Southern Denmark) “How would you like your gain in Life Expectancy to be provided? An experimental approach” (with Susan Chilton, Michael Jones-Lee and Hugh Metcalf)

Signals – Seminar room 2.A

- **Thomas de Haan** (CREED UvA) “Money Talks” (with Theo Offerman and Randolph Sloof)
- **Jörg Rieger** (Otto-von-Guericke-University Magdeburg) “How sure can you be? Estimation of repeated signals” (with Eike B. Kroll and Bodo Vogt)
- **Saraswati Talloo** (University of Exeter) “Cursed Equilibrium and Collective Reputation in a Signalling Game” (with Dieter Balkenborg)

Public Goods 4 – Seminar room 2.B

- **Danielle Merrett** (University of Sydney) “Inter-group competition and the efficient provision of public goods” (with Pablo Guillen)
- **Elke Renner** (University of Nottingham) “Charity Begins at Home” (with Steven J. Humphrey)
- **Lauri Sääksvuori** (Max Planck Institute of Economics) “The Provision of Public Goods with Positive Group Interdependencies” (with Werner Güth)

17.30-18.30 PLENARY SESSION 2: *Inefficient Markets*

Speaker: Jacob Goeree (U Zurich)

Session chair: Charles Holt (U Virginia)

Saturday, July 10, 2010

09:30-10:30 **PLENARY SESSION 3:** *From the Lab to the Web: Experiments on the Internet*

Speaker: John Morgan (UC Berkeley)

Session chair: Yan Chen (U Michigan)

10.30-11.00 Coffee break

11.00-12.20 **Parallel session 5**

Bounded Rationality 5 – Seminar room 1.A

- **Sebastian Krügel** (Max Planck Institute of Economics) “Overweighing Private Information: Three Different Measures, One Bias?” (with Gerlinde Fellner)
- **Gerlinde Fellner** (Vienna University of Economics and Business) “Judgmental overconfidence and trading volume: Differences between measures of miscalibration and signal perception” (with Sebastian Krügel)
- **Joep Sonnemans** (University of Amsterdam) “Errors in judicial decisions: experimental evidence” (with Frans van Dijk)
- **Ralf Steinhauser** (Australian National University) “Overconfidence under pressure: Self-assessment with real incentives”

Bargaining 1 – Seminar room 1.B

- **Dieter Balkenborg** (University of Exeter) “Fairness, Bargaining and Social Context: An Experimental Investigation” (with Miguel Fonseca)
- **Emin Karagozoglu** (Maastricht University) “Information, Uncertainty and Entitlements in Bargaining” (with Arno Riedl)
- **Anders Poulsen** (University of East Anglia) “Focal Points in Bargaining Situations: Experimental Evidence” (with A. Isoni, R. Sugden and K. Tsutsui)
- **Jason Shachat** (WISE, Xiamen University) “Auctioning the right to play ultimatum games: the impact on equilibrium selection, strategic uncertainty and the structure of social preferences” (with J. Todd Swarthout)

Auctions 5 – Seminar room 1.C

- **Marc T. P. Adam** (Research Center for Information Technology Karlsruhe) “Feedback Information and Anticipated Regret in First-price Sealed-bid Auctions” (with Caroline Jähnig and Stefan Seifert)
- **Peter Katuscak** (CERGE-EI) “Sealed-Bid Auctions with Human Auctioneers: An Experimental Study” (with Yan Chen and Emre Ozdenoren)
- **Jan Kraemer** (Karlsruhe Institute of Technology) “Towards Understanding Auction Fever” (with Marc Adam and Christof Weinhardt)
- **Zemin Zhong** (Peking University) “Myopia in Contest: Accumulating Valuation All-Pay Auction Model and Experiment” (with Fangfang Tang)

Risk Preferences 1 – Seminar room 1.D

- **Steffen Keck** (INSEAD) “Group decision making and opinion sharing under ambiguity” (with David Budescu and Enrico Diecidue)
- **Mathieu Lefebvre** (CREPP) “Reining in Excessive Risk Taking by Executives: Experimental Evidence” (with Ferdinand Vieider)
- **Jeroen Nieboer** (University of Nottingham) “Risk Polarisation in the Lab” (with Spiros Bougheas and Martin Sefton)
- **Tal Shavit** (The School of Business Administration, The College of Management) “Decision making and risk perception under terror: A field study among Israeli college students” (with Mosi Rosenboim, Uri Benzion and Shosh Shahrabani)

Experimentics – Seminar room 1.E

- **Steffen Andersen** (Copenhagen Business School) “Non-Linear Mixed Logit” (with Glenn W. Harrison, Arne Risa Hole and E. Elisabet Rutström)
- **Charles Bellemare** (Laval University) “Testing a Class of Belief-Dependent Preferences Without Information on Beliefs” (with Alexander Sebald)
- **David Gill** (University of Southampton) “A Structural Analysis of Disappointment Aversion in a Real Effort Competition” (with Victoria Prowse)
- **Peter Moffatt** (University of East Anglia) “The Experimentics of Fairness” (with Anna Conte)

Network – Seminar room 1.F

- **Stephan Schosser** (Karlsruher Institut für Technologie) “Fostering cooperation using network structure” (with Bodo Vogt)
- **Jaromir Kovarik** (Uni Pais Vasco) “Learning in Network Games” (with Friederike Mengel and Gabriel Romero)
- **Luca Stanca** (University of Milan Bicocca) “Persuasion Bias in Social Networks: An Experimental Analysis” (with Luca Corazzini, Filippo Pavesi and Bea Petrovich)
- **Jeroen van de Ven** (University of Amsterdam) “Friendships and Favoritism on the Schoolground - A Framed Field Experiment” (with Michele Belot)

Labour 1 – Seminar room 1.G

- **Sebastian Fehrer** (University of Zürich) “Labor Market Sorting of Teachers in Chile's School Choice System: Inequity Aversion matters” (with Angela Denis and Claudia Sanhueza)
- **Tim Salmon** (Florida State University) “Deferred Compensation Vs. Efficiency Wages: An Experimental Test of Effort Provision and Self-Selection” (with David Macpherson and Kislaya Prasad)
- **Sebastian Strasser** (LMU München) “The fair-wage-employment hypothesis” (with Martin G. Kocher)
- **Isabelle Vialle** (GATE) “Uncertainty about ability and job search: An experimental test”

Neuroeconomics – Seminar room 1.H

- **Konstanze Albrecht** (University of Bonn) “Neural correlates of the influence of extrinsic rewards on intrinsic motivation” (with J. Abeler, B. Weber and A. Falk)
- **Thomas Buser** (Amsterdam School of Economics) “The neural determinants of social preferences”
- **David Dickinson** (Appalachian State University) “Behavioral outcomes and Neural Correlates in a Bayes Choice Task” (with Benjamin S. McKenna and Sean P.A. Drummond)
- **Ralf Morgenstern** (Universität Magdeburg) “Comparing Real and Hypothetical Payoffs and their Neuronal Reactions” (with Marcus Heldmann, Thomas F. Münte and Bodo Vogt)

Markets and Other Topics – Seminar room 2.A

- **Lisa Bruttel** (University of Konstanz) “Leading-by-example: Motives of Leaders” (with Urs Fischbacher)
- **Daniel Kleinlercher** (University of Innsbruck) “The Tobin Tax on Foreign Exchange Markets. An Experimental Study.” (with Jürgen Huber and Michael Kirchler)
- **Michael Kurschilgen** (Max-Planck Institute for Research on Collective Goods) “Fairness ex ante and ex post – the benefits of renegotiation in media markets” (with Christoph Engel)
- **Wang Zhijian** (Zhejiang University) “Equilibrium Information from Kinematic Measures in Human-Subject Experiments” (with Bin Xu)

Public Goods and Punishment – Seminar room 2.B

- **Louis Putterman** (Brown University) “State or Nature? Formal vs. Informal Sanctions in a Voluntary Contribution Game” (with Kenju Kamei and Jean-Robert Tyran)
- **Xiangdong Qin** (Shanghai Jiao Tong University) “The Efficacy of Different Independent Punishment in Voluntary Contribution Game” (with Siyu Wang)
- **Ernesto Reuben** (Columbia University) “Enforcement of Contribution Norms in Public Good Games with Heterogeneous Populations” (with Arno Riedl)
- **Irenaeus Wolff** (University of Erfurt) “The effects of punishment in dynamic public-good games” (with Özgür Gürerk and Bettina Rockenbach)

Decision Making and Overconfidence– Seminar room 2.C

- **Lorenz Goette** (University of Lausanne) “Overconfidence is a Social Signaling Bias” (with Stephen V. Burks, Jeff Carpenter and Aldo Rustichini)
- **Harald Wypior** (Otto-von-Guericke-Universität Magdeburg) “Overconfidence in investment decisions” (with Abdolkarim Sadrieh)
- **Kim Kaivanto** (Lancaster University Management School) “Optimal Cutoff Threshold Placement Under Cumulative Prospect Theory”
- **Hela Maafi** (Paris School of Economics and University of Paris 1) “Preference Reversals under Ambiguity”

12.20-13.30 Lunch

13.30-14.30 Parallel session 6

Bounded Rationality 6 – Seminar room 1.A

- **Carsten Nielsen** (University of Copenhagen) “Stepwise Thinking in Strategic Games with Incomplete Information”
- **Stefan Penczynski** (Cornell University) “Level-k: A Model of Learning?”
- **Christiane Schwieren** (University of Heidelberg) “There is more to it than meets the eye” (with Julia Mueller)

Behavioral Finance 5 – Seminar room 1.B

- **Stephen L. Cheung** (University of Sydney) “League-Table Incentives Inflate Price Bubbles in Experimental Asset Markets” (with Andrew Coleman)
- **Binglin Gong** (Fudan University) “Before and After: The Impact of a Real Bubble Crash on Investors’ Trading Behavior in the Lab” (with Pan Deng and Vivian Lei)
- **Doron Sonsino** (The College of Management) “Short-Run Arbitrage in Crisis Markets – A Field Experiment” (with Tal Shavit)

Contests – Seminar room 1.C

- **Tim Cason** (Purdue University) “Winner-Take-All and Proportional-Prize Contests: Theory and Experiment” (with Roman Sheremeta and William Masters)
- **Shakun Datta Mago** (University of Richmond) “Best-of-Three Contests: Experimental Evidence” (with Roman M. Sheremeta and Andrew Yates)
- **Victoria Prowse** (University of Oxford) “Gender Differences and Dynamics in Competition: The Role of Luck” (with David Gill)

Development 1 – Seminar room 1.D

- **Diego Aycinena** (Universidad Francisco Marroquin) “The Impact of Remittance Fees on Remittance Flows: Evidence from a Field Experiment Among Salvadoran Migrants” (with Claudia Martinez A. and Dean Yang)
- **This presentation has been cancelled: Marcela Tarazona** (University of East Anglia) “Spousal control and entitlement in intra-household allocation: Experimental evidence from Ethiopia” (with C. Jackson, B. Kebede, A. Munro, N. Rao and A. Verschoor)
- **Daniel Zizzo** (University of East Anglia) “Money Burning and Agricultural Innovation in Africa: An Experimental Case Study from Ethiopia” (with Bereket Kebede)

Externalities in Markets – Seminar room 1.E

- **David Heres** (Basque Centre for Climate Change) “Quantity and Price Controls for the Correction of Externalities under Uncertain Damages: Evidence from a Laboratory Experiment” (with C.-Y. Cynthia Lin)
- **Steffen Kallbekken** (CICERO) “Pigou versus Confucius: The effect of experience on the acceptability of Pigouvian taxes in a lab experiment” (with Stephan Kroll and Todd L. Cherry)
- **Phyllia Restiani** (University of New South Wales) “Does penalty design matter for emissions trading markets? A laboratory investigation” (with Regina Betz)

Fairness 5 – Seminar room 1.F

- **Jeannette Brosig** (University of Duisburg-Essen) “Still different after all these years: Solidarity in East and West Germany” (with Christoph Helbach, Axel Ockenfels and Joachim Weimann)
- **Gianluca Grimalda** (Jaume I University) “Preferences for Redistribution Across the Atlantic” (with Francesco Farina)
- **Ting Jiang** (TILEC, Tilburg University) “Other-regarding Preferences, Culture and Corruption: theory and experiment”

Labour 2 – Seminar room 1.G

- **Ofer Azar** (Ben-Gurion University of the Negev) “Does Relative Thinking Exist in Mixed Compensation Schemes?”
- **Natalia Jimenez** (University of Granada) “Labor Market and Investment Decisions” (with Ramon Cobo-Reyes, J. Antonio Lacomba and Francisco Lagos)
- **Fan Wu** (University of Magdeburg) “Money, Fame, or Just for the Sake of it: A Real-Effort Experiment on Incentives for Employee Participation” (with Birgitta Wolff and Silke Nagel)

Voting – Seminar room 1.H

- **Ramon Cobo Reyes Cano** (University of Granada) “Opportunism vs Ideology: An experimental Analysis” (with Natalia Jimenez, Jaromír Kovárík and Angel Solano-Garcia)
- **Thomas Markussen** (University of Copenhagen) “Voting for Competition” (with Ernesto Reuben and Jean-Robert Tyran)

- **Carmen Pasca** (LUISS) “On Choosing a Constitution (at least the part relating to the distribution of income)” (with John D. Hey)

Food and Drinks – Seminar room 2.A

- **Antoni Bosch-Domenech** (Universitat Pompeu Fabra) “I don’t know if acute alcohol drinking has an effect on trust”
- **Matteo Maria Galizzi** (University of Brescia) “Are you what you eat? Experimental Evidence on Health Habits and Preferences for Time and Risk” (with Marisa Miraldo)
- **Chiara Lombardini-Riipinen** (University of Helsinki) “Eat Your Vegetables: A Field Experiment Design To Compare Asymmetrical Paternalism Versus Command-And-Control Interventions To Increase Vegetable Consumption In School Cafeterias In Helsinki” (with Leena Lankoski)

Public Goods 5 – Seminar room 2.B

- **Bettina Rockenbach** (University of Erfurt) “We Are Not Alone: The Impact of Externalities on Public Good Provision” (with Christoph Engel)
- **Sigrid Suetens** (Tilburg University) “Strategic complementarity and cooperation” (with Jan Potters)
- **Neslihan Uler** (Michigan University) “Overcoming the Tragedy of the Commons: A Test of the Partnership Solution” (with Josh Cherry and Stephan Salant)

14.30-15.00 Coffee break

15.00-16.00 Parallel session 7

Industrial Organization 1 – Seminar room 1.A

- **Cary Deck** (University of Arkansas) “An Experimental Analysis of Dynamic Incentives to Share Knowledge” (with Nisvan Erkal)
- **Antonio J Morales** (Universidad de Malaga) “Non-equilibrium Play in Bertrand Games - Theory and Experiments” (with Enrique Fatas)
- **Hans-Theo Normann** (Goethe University Frankfurt) “Tacit vs. Overt Collusion in Laboratory Experiments” (with Miguel A. Fonseca)

Coordination 1 – Seminar room 1.B

- **This presentation has been cancelled: Dietmar Fehr** (Social Science Research Center (WZB) Berlin) “Coordination Failure and Cognitive Ability”
- **Francisca Jimenez** (University of Jaén) “Coordination Failure? Individual Decision Making Under Different Incentive Schemes” (with Javier Rodero-Cosano)
- **Hironori Otsubo** (Max Planck Institute of Economics) “An Experimental Examination of Bottleneck Congestion and Mode Choice”

Contracts 1 – Seminar room 1.C

- **Erik Kimbrough** (George Mason University) “Using Side-Payments to Avoid Conflicts” (with Roman M. Sheremeta)
- **Frauke Lammers** (WHU - Otto Beisheim School of Management) “Contract design and insurance fraud: An experimental investigation” (with Jörg Schiller)
- **Ro'i Zultan** (Max Planck Institute of Economics) “Incentives and Transparency in Teams: An Experimental Study” (with Eva-Maria Steiger)

Development 2 – Seminar room 1.D

- **Pamela Jakiela** (Washington University in St. Louis) “Does Africa Need a Rotten Kin Theorem? Experimental Evidence from Village Economies” (with Owen Ozier)
- **Oleg Shchetinin** (University of Gothenburg) “What Drives the Decisions on Microloans Allocation? Evidence from Choice Experiment with Microloan Officers in Burundi” (with Nurmukhammad Yusupov and Moise Sagamba)
- **Kathryn Vasilaky** (University of Maryland) “Institutional incentives for information exchange: Information games in rural Uganda”

Long-Run Cooperation – Seminar room 1.E

- **Maria Bigoni** (University of Bologna) “Strategies for long-run cooperation: Experiments with students and workers” (with Gabriele Camera and Marco Casari)
- **Marco Casari** (University of Bologna) “Institutions for Long-run Cooperation: Experiments on Markets with Frictions” (with Gabriele Camera)
- **Binglin Gong** (Fudan University) “Reputation and Cooperation: An Experiment on Prisoner’s Dilemma with second-order Information” (with Chun-Lei Yang)

Self-Control – Seminar room 1.F

- **Katharine Bendorick** (University of Konstanz) “The Battle of the Selves: An Experimental Analysis of Self-Control” (with Urs Fischbacher)
- **Marco Piovesan** (University of Copenhagen) “Do Not Push the Red Button! An Experiment on Temptation and Productivity” (with Alessandro Bucciol and Daniel Houser)
- **Matthias Uhl** (MPI for Economics, Jena) “Quod Licet Mihi, Non Licet Tibi?: An Experiment on Weak Paternalism”

Labour 3 – Seminar room 1.G

- **Felix Kölle** (University of Cologne) “Inequality and Team Performance” (with Dirk Sliwka and Nannan Zhou)
- **Natalia Montinari** (University of Padua) “Reciprocity in Teams: a Behavioral Explanation for Unpaid Overtime”
- **Agnes Striebeck** (University of Tuebingen) “Risk-Sorting and Preference for Team Piece Rates” (with Vanessa Mertins)

Voting Rules – Seminar room 1.H

- **Roman Sheremeta** (Chapman University) “Sequential versus Simultaneous Election Contests: An Experimental Study” (with Zeynep B. Irfanoglu and Shakun D. Mago)
- **Marcelo Tyszler** (CREED) “Information and Strategic Voting” (with Arthur Schram)
- **Christoph Vanberg** (University of Heidelberg) “Decision costs in multilateral bargaining: an experimental analysis” (with Luis Miller)

Decisions and Learning – Seminar room 2.A

- **Behnud Djawadi** (University of Paderborn) “Think deep and follow when you should - A depth of reasoning analysis in a simple cascade experiment” (with René Fahr and Bernd Irlenbusch)
- **Christoph March** (Max Planck Institute of Economics) “Behavioral Social Learning” (with Anthony Ziegelmeyer)
- **Joshua Miller** (Bocconi University) “Decisions or Outcomes: Results from an Accountability Game” (with Aldo Rustichini and Mehmet Y. Gurdal)

Public Goods 6 – Seminar room 2.B

- **Gian Paolo Ansaloni** (Defra) “Green Coated Chocolate: The role of spurious labels in environmentally friendly markets” (with Mariana Blanco)
- **Mark Isaac** (Florida State University) “When Public Goods Go Bad: The Generalized Voluntary Contributions Mechanism” (with Douglas A. Norton and Svetlana Pevnitskaya)
- **Marieta Valente** (Universidade do Minho) “On the behavioural relevance of optional and mandatory impure public goods: results from a laboratory experiment” (with Dirk Engelmann and Alistair Munro)

16.00-16.30 Coffee break

16.30-17.30 Parallel session 8

Industrial Organization 2 – Seminar room 1.A

- **Lata Gangadharan** (Monash University) “Cooperation Spillovers and Price Competition in Experimental Markets” (with Tim Cason)
- **Silvester van Koten** (Cerge-EI) “Forward Markets in the Electricity Industry: an Experimental Investigation” (with Andreas Ortmann)
- **Roel van Veldhuizen** (University of Amsterdam) “Strategic Behavior and Resource Scarcity on a Nonrenewable Resource Market: An Experiment” (with Joep Sonnemans)

Coordination 2 – Seminar room 1.B

- **Frank Heinemann** (Berlin University of Technology) “The Power of Sunspots: An Experimental Analysis” (with Dietmar Fehr and Aniol Llorente-Saguer)
- **Alexander Klos** (Finance Center Münster) “Coordination Games and Policy Implications: Experimental Evidence” (with Markus Nöth)
- **Friederike Mengel** (Maastricht University) “Extrapolation in Coordination Games and Dominance Solvable Games” (with Emanuela Sciuba)

Contracts 2 – Seminar room 1.C

- **Johannes Berger** (University of Cologne) “Performance Appraisals and the Impact of Forced Distribution - an Experimental Investigation” (with Christine Harbring and Dirk Sliwka)
- **Bernd Irlenbusch** (University of Cologne) “Goals and Incentives – A Simple Theory and Two Experiments” (with Dirk Sliwka)
- **Alexander Sebald** (University of Copenhagen) “Contracts based on subjective performance evaluations” (with Markus Walzl)

Innovation and Entrepreneurship – Seminar room 1.D

- **Ryoko Wada** (Keiai University) “An Experimental Study of Decision Making on the Taxation and the Disposal of Industrial Wastes” (with Rintaro Kaneko and Kazuki Hirase)
- **Holger Herz** (University of Zurich) “What determines Innovative Behavior?” (with Daniel Schunk and Christian Zehnder)
- **Håkan Holm** (Lund University) “A Field Experiment on Entrepreneurial Characteristics” (with Victor Nee and Sonja Opper)

Prospect Theory – Seminar room 1.E

- **Aurélien Baillon** (Erasmus School of Economics) “What is the reference point in prospect theory?” (with Han Bleichrodt and Vitalie Spinu)
- **Michał Krawczyk** (Warsaw University) “A field experiment on loss aversion”
- **Luis Santos-Pinto** (University of Lausanne) “First-Order Risk Averse and Risk Seeking Behavior towards Skewed Gambles” (with José Mata and Thomas Astebro)

Determinants of Risk Preferences – Seminar room 1.F

- **Andrea Leuermann** (University of Heidelberg) “Intergenerational transmission of risk preferences - A revealed preference approach” (with Sarah Necker)
- **Charles Noussair** (Tilburg University) “Prudence, temperance and demographics” (with Gijs van de Kuilen and Stefan Trautmann)
- **Alec Sproten** (Heidelberg University) “Aging and decision making: How aging affects decisions under uncertainty.” (with Christiane Schwieren, Christian Fiebach and Carsten Diener)

Labour 4 – Seminar room 1.G

- **Aurélie Bonein** (University of Rennes) “Wage transparency and effort comparison in a context of heterogeneous workers”
- **Anastasia Danilov** (University of Cologne) “On the Dynamics of Goal-Attainment - A Theoretical Model and Experimental Evidence” (with Bernd Irlenbusch and Dirk Sliwka)
- **Daniele Nosenzo** (University of Nottingham) “Inducing Good Behavior: Punishment versus Rewards in Inspection Games” (with Theo Offerman, Martin Sefton and Ailko van der Veen)

Group Formation – Seminar room 1.H

- **Ralph-C Bayer** (University of Adelaide) “Partnerships”
- **Andrea Robbett** (Caltech) “The Dynamics of Public Good Provision in Self-Organizing Communities” (with Charles R. Plott)
- **James Tremewan** (Toulouse School of Economics) “Group Identity and Coalition Formation: Experiments in Three-Player divide the dollar games”

Loss-Aversion and Framing – Seminar room 2.A

- **Gianluca Grimalda** (Jaume I University) “Does your Post-Code Matter in Shaping Your Propensity to Co-operate?” (with NanyBuchan, Marilyn Brewer, Enrique Fatas, Margaret Foddy and Rick Wilson)
- **Tal Shavit** (The School of Business Administration, The College of Management) “Whose Money is it Anyway? Using Prepaid Incentives in Experimental Economics to Create a Natural Environment” (with Mosi Rosenboim)
- **Thomas Stephens** (University of Copenhagen) “Evidence for nominal loss aversion from a large-scale internet study” (with Jean-Robert Tyran)

Environment and Public Goods – Seminar room 2.B

- **Hannes Koppel** (MPI Economics) “Is Regulation by Milestones Efficiency Enhancing? An Experimental Study of Environmental Conservation” (with Andreas Freytag, Werner Güth and Leo Wangler)
- **James Murphy** (University of Alaska Anchorage) “Value-Driven Rent Dissipation in Limited-Entry Fisheries: Experimental Evidence” (with Gabe Dunham, Joel Ainsworth and Gunnar Knapp)
- **Svetlana Pevnitskaya** (Florida State University) “The effect of access to clean technology and communication on pollution reduction: an experiment” (with Dmitry Ryvkin)

17.30-18.00 General Membership Meeting (location: auditorium, Building 34)

19.00 Social Dinner at Sankt Gertruds Kloster (location: Hauser Plads 32, Copenhagen K)

Sunday, July 11, 2010

09.30-10.30 Parallel session 9

Voting on Redistribution – Seminar room 1.A

- **Rupert Sausgruber** (University of Innsbruck) “Redistribution, Inequality Aversion, and Pocketbook Voting” (with Wolfgang Höchtl and Jean-Robert Tyran)
- **Stefan Traub** (University of Bremen) “Redistribution and Voting for Reform: An Experimental Study” (with Fabian Paetzel and Rupert Sausgruber)
- **Claudia Vogel** (Europa-Universität Viadrina) “Rule-Based versus Individual Solidarity” (with Friedel Bolle and Hannah Liepmann)

Coordination 3 – Seminar room 1.B

- **David Rojo Arjona** (University of East Anglia) “On the content of focal points: an experiment”
- **Sabrina Boewe** (Humboldt University Berlin) “Coordination with Dual Uncertainty: An experiment with entrepreneurs and non-entrepreneurs on investments in innovative activities” (with Christian Schade, David Krantz and Anna Kostanovskaya)
- **Adam Zylbersztein** (University of Paris) “Learning, words and actions: experimental evidence on coordination-improving information” (with Nicolas Jacquemet)

Fairness & Risk – Seminar room 1.C

- **Jona Linde** (UvA-Creed) “Winning Alone and Losing Together or Winning Together and Losing Alone” (with Joep Sonnemans)
- **Erik Ø. Sørensen** (Norwegian School of Economics and Business Administration) “Just Luck: An Experimental Study of Risk Taking and Fairness” (with Alexander W. Cappelen, James Konow and Bertil Tungodden)
- **Paloma Ubeda** (LINEEX and University of Valencia) “The Consistency of Fairness Rules. An Experimental Study”

Matching – Seminar room 1.D

- **Sylvain Baumann** (University of Le Havre) “Revisiting Nash Wages Negotiations in Matching Models” (with Samir Amine, Pedro Lages dos Santos and Fabrice Valognes)
- **Agnes Pinter** (Universidad Autonoma de Madrid) “Decentralized matching markets in the experimental laboratory” (with Joana Pais and Róbert F. Veszteg)
- **Robert Veszteg** (Universidad Carlos III de Madrid) “Experimental results on the roommate problem” (with Elena Molis)

Social Norms – Seminar room 1.E

- **Yohanes Eko Riyanto** (Nanyang Technological University) “Third Party Punishment Game with Multiple Observers: The Power of Social Sanctions in the Enforcement of Social Norms” (Jianlin Zhang)
- **Eric Guerci** (GREQAM) “Theoretical and experimental comparison of arbitration mechanisms”(with Emily Tanimura and Sylvie Thoron)
- **Jingjing Zhang** (McMaster University) “Creating Self-Sustained Social Norms through Communication and Ostracism” (with Roman M. Sheremeta and Steven J. Tucker)

Individual-Level Determinants of Behavior – Seminar room 1.F

- **Kirsten Häger** (Friedrich Schiller University Jena) “Theory of Mind and Strategic Interaction - An Online-Experiment with Participants with and without Autism Spectrum Disorder”
- **Vanessa Mertins** (IAAEG) “(In)Consistent Player Type Behavior: Determinants and Prediction” (with Ruslan Gurtoviy, Thorsten Kranz, Ulrike Schülter, Jobst Meyer and Andrea Schote-Frese)
- **Nils Wernerfelt** (Toulouse School of Economics) “A Genetic Basis of Risk Preferences: Evidence from Decisions in Contract Bridge” (with Anna Dreber, David Rand, Justin Garcia, Miguel Vilar, J. Lum and Richard Zeckhauser)

Trust – Seminar room 1.G

- **Urs Fischbacher** (University of Konstanz) “Misreporting and trustworthiness” (with Franziska Heusi and Ulrike Stefani)
- **Michael Naef** (Royal Holloway, University of London) “Once bitten, twice shy: On the causal effect of prior experiences on trusting behaviour” (with Daniel Schunk)
- **David Ong** (University of California, Davis) “Sorting with Shame in the Laboratory”

Public Goods in the Field – Seminar room 1.H

- **Mariana Blanco** (Universidad del Rosario) “Inequity Aversion in the Field” (with Saul Keifman)
- **Donja Darai** (University of Zurich) “Golden Balls: A Natural Prisoners’ Dilemma Experiment” (with Silvia Grätz)
- **Nam Pham** (University of Gothenburg) “Funding a New Bridge in Rural Vietnam: A Field Experiment on Conditional Cooperation and Default Contributions” (with Fredrik Carlsson and Olof Johansson-Stenman)

Fairness 6 – Seminar room 2.A

- **Alexander Rajko** (University of Cologne) “Two-Dimensional Fairness and Self Serving Bias in a Real Effort Game” (with Georg Gebhardt)
- **Fangfang Tan** (Tilburg University) “Other-regarding preferences of groups and individuals” (with Wieland Müller)
- **Alexander Vostroknutov** (Maastricht University) “A Model of Reciprocal Types in Games”

Groups and Public Goods – Seminar room 2.B

- **This presentation has been cancelled: Enrique Fatas** (LINEEX) “Conflict: An Experiment on Natural Identity and Cooperation” (with Maria Paz Espinosa and Paloma Ubeda)
- **Miguel Fonseca** (University of Exeter) “Social identity, group composition and public good provision: an experimental study” (with Surajeet Chajravarty)
- **Martin Kocher** (University of Munich) “Groups in social dilemmas” (with Tamar Kugler and Matthias Sutter)

10.30-11.00 Coffee break

11.00-12.20 Parallel session 10

Framing – Seminar room 1.A

- **Kjell Arne Brekke** (University of Oslo) “Fair Frames: The Effects of Framing and Justice Concerns on Public Good Contributions” (with James Konow and Karine Nyborg)
- **Jieyao Ding** (Max Planck Institute for Research on Collective Goods) “Choice Bracketing and Social Preference: Experimental Evidence from Trust and Simultaneous Prisoners’ Dilemma Game” (with King King Li)
- **Toke Fosgaard** (University of Copenhagen) “Framing and misperceptions in a Public Good Experiment” (with Lars Gårn Hansen, Jean-Robert Tyran and Erik Wengström)
- **Javier Rodero** (University of Malaga) “The Bertrand Paradox Revisited: Influence of Competitive Framing on Experimental Choices” (with Francisca Jiménez)

Bargaining 2 – Seminar room 1.B

- **Luis Alejandro Palacio García** (Universidad de Granada) “Never Retreat, Never Surrender: The bargaining power of commitment in the hawk-dove game” (with Alexandra Cortés Aguilar)
- **Ben Greiner** (University of New South Wales) “Strategic Uncertainty in Bargaining - Experimental Evidence”
- **Charles Holt** (University of Virginia) “A Bargaining Model of Conflict” (with David Clark, Timothy Nordstrom, William Reed and Katri Sieberg)
- **Ulrike Vollstädt** (IMPRS - University of Jena) “Bargaining with couples” (with Oliver Kirchkamp)

Time Preferences – Seminar room 1.C

- **Nigel Barradale** (UC Berkeley) “Social Status and Intertemporal Preferences”
- **Eyal Lahav** (Ben-Gurion University Israel) “Subjective time discount rates among teenagers and adults: Evidence from Israel” (with T. Shavit and U. Benzion)
- **Luca Panaccione** (Università Tor Vergata) “Dynamic Decision Making: What Do People Do?” (with John D. Hey)
- **Daniel Schunk** (University of Zurich) “Heterogeneous Agents in Intertemporal Choice: Theory and Experimental Evidence”

Risk Preferences 2 – Seminar room 1.D

- **Helga Fehr-Duda** (ETH Zurich) “The Missing Link: A Unifying Explanation for Anomalies in Risk Taking Behavior and Intertemporal Choice” (with Thomas Epper)
- **Eike Benjamin Kroll** (KIT - Karlsruhe Institute of Technology) “The St. Petersburg Paradox despite risk-seeking preferences: An experimental study” (with James C. Cox and Bodo Vogt)
- **Johannes Maier** (University of Munich) “A Note on Measuring Risk Aversion” (with Maximilian Ruger)
- **Maximilian Ruger** (University of Augsburg) “Experimental Evidence on Higher Order Risk Preferences with Real Monetary Losses” (with Johannes Maier)

Beliefs – Seminar room 1.E

- **Alexander Koch** (Aarhus University) “Belief elicitation in experiments: Is there a hedging problem?” (with Mariana Blanco, Dirk Engelmann and Hans-Theo Normann)
- **Sébastien Massoni** (CES – University of Paris) “Comparing three elicitation rules: the case of confidence in own performance” (with Guillaume Hollard and Jean-Christophe Vergnaud)
- **Claudia Neri** (Northwestern University) “Strategic thinking and subjective expectations in a double auction experiment”
- **Anthony Ziegelmeyer** (Max Planck Institute) “Inconsistent Incomplete Information: A Betting Experiment” (with Werner Güth and Loreto Llorente Erviti)

Public Goods and Information – Seminar room 1.F

- **Maria Bigoni** (University of Bologna) “Feedback in Repeated Public Good Experiments” (with Sigrid Suetens)
- **Katharina M. Eckartz** (Friedrich Schiller University Jena) “The impact of information in common resource problems” (with Martin Strobel)
- **Anya Savikhin** (University of Chicago) “Visibility of Contributions and Cost of Information: An Experiment on Public Goods” (with Roman M. Sheremetab)

Contracts and Tournaments – Seminar room 1.G

- **Leonie Gerhards** (Goethe-University Frankfurt) “Endogenous Work Norms under Team and Tournament Incentives” (with Armin Falk, Michael Kosfeld and Mirko Seithe)
- **Karina Gose** (Otto-von-Guericke University Magdeburg) “Fair Wages When Employers Face the Risk of Losing Money” (with Abdolkarim Sadrieh)
- **Topi Miettinen** (Aalto School of Economics) “Productivity under Group Contests: Organizational Culture and Personality Effects” (with Ola Andersson, Marieke Huysentruyt and Ute Stephan)
- **Sabrina Teyssier** (INRA-ALISS) “Horizontal and Vertical Social Preferences in Tournaments” (with Gerald Eisenkopf)

Trust, Cooperation and Competition – Seminar room 1.H

- **Giuseppe Attanasi** (Toulouse School of Economics) “Disclosure of Belief-Dependent Preferences in the Trust Game” (with Pierpaolo Battigalli and Rosemarie Nagel)
- **David Masclet** (University of Rennes 1) “Competitive Preferences and Status as an Incentive: Experimental Evidence” (with Gary Charness and Marie Claire Villeval)
- **Santiago Sanchez-Pages** (University of Edinburgh) “Testosterone, Facial Symmetry and Cooperation in the Prisoners’ Dilemma” (with Enrique Turiegano)
- **Conny Wolbrandt** (University of Gothenburg) “Conditional Cooperation and Self-Control” (with Peter Martinsson and Kristian Ove R. Myrseth)

Trust and Reciprocity – Seminar room 2.A

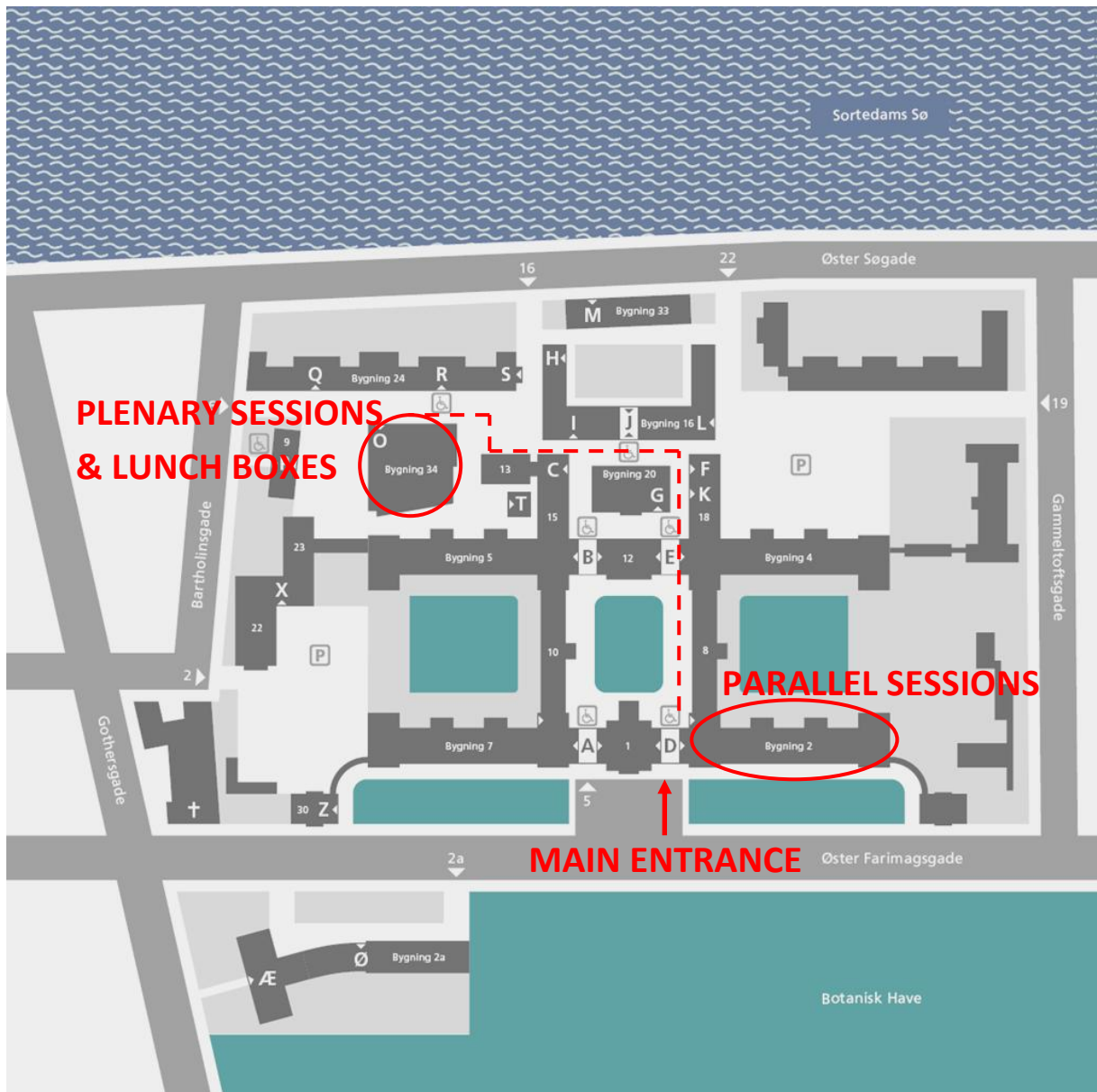
- **Kenju Akai** (Osaka University) “Trust and reciprocity among international groups: Experimental evidence from Austria and Japan” (with Robert J. Netzer)
- **Michele Belot** (Nuffield College Oxford) “The Own-Race Bias in Memory and Discrimination”
- **Jonathan Schulz** (University of St. Gallen) “Reputation and Reciprocity: Types of players and their reaction to reputational concerns” (with Simon Gächter and Jean-Robert Tyran)
- **Daniel Zizzo** (University of East Anglia) “Discrimination, Identity and Trust” (with Kei Tsutsui)

Ambiguity – Seminar room 2.B

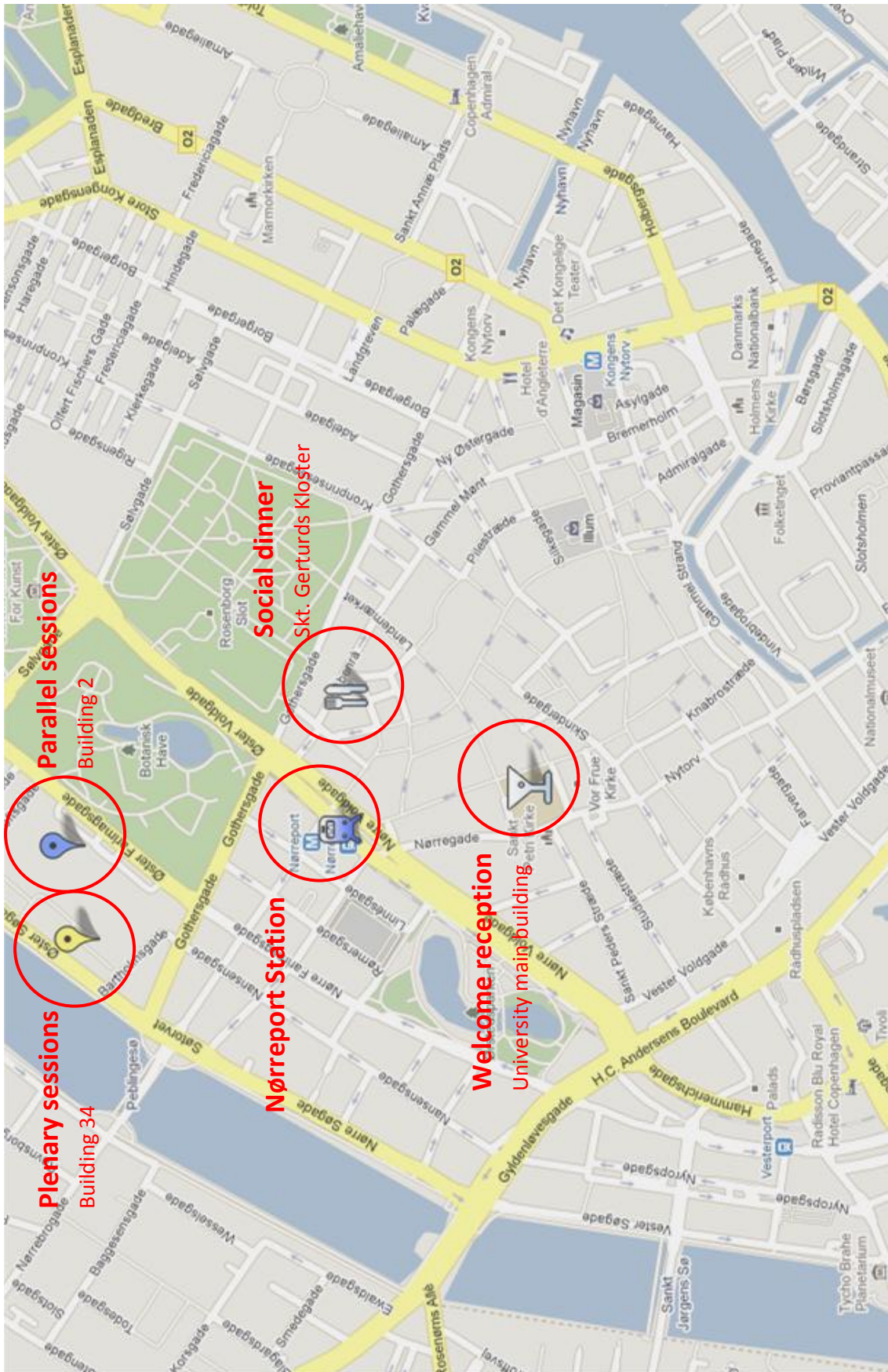
- **Benoit Bédou** (University of Geneva) “Framing ambiguity attitudes: An experiment” (with Irene Comeig and David Sander)
- **John D. Hey** (LUISS and University of York) “Non-Multiple Prior Models of Decision Making Under Ambiguity: new experimental evidence” (with Noemi Pace)
- **Mark Isaac** (Florida State University) “The Parable of the Lost Banquet: Insights From Laboratory Economics” (with Douglas A. Norton)
- **Ferdinand Vieider** (Laboratoire GATE) “Preference Reversals For Ambiguity Aversion” (with Stefan T. Trautmann and Peter P. Wakker)

Map of campus

University of Copenhagen
Faculty of Social Sciences
Øster Farimagsgade 5
1353 Copenhagen K



Map of Copenhagen



How to get to the conference venue

When arriving at Copenhagen Airport (Kastrup), you have several choices to go to downtown Copenhagen. We recommend taking the Metro or the train to go directly to the Conference site (get off at Nørreport Station).

By Metro

The M2 Metro line leaves from the Metro Station in Terminal 3 at Copenhagen Airport. The Metro operates at 4-6 minutes intervals during the day and evening hours and every 15 minutes during the night. The Metro operates 24 hours. The trip from the airport to Nørreport Station in central Copenhagen takes 15 minutes. The Faculty of Social Sciences (Øster Farimagsgade 5, Copenhagen K) is situated a few minutes walk from Nørreport Station.



Tickets for the Metro are available at the Metro station and at the DSB ticket sales counter in Terminal 3 at the airport. Please note that the ticket machines do not accept notes, only coins and cards such as the Dankort, VISA, etc.

By Train

Trains leave from CPH to Nørreport Station every 20 minutes (until midnight) and the journey takes 18 minutes. Tickets are available from the DSB ticket office in Terminal 3 (above the railway station). Tickets are also available from ticket machines in the station area. The tickets are the same as for the Metro.

By Taxi

When leaving the customs area, turn right and go through a rotating door, and you are at the taxi area. An attendant will tell you what taxi to get into. The journey to Copenhagen will cost about DKK 230 (approximately 35 euros) to Downtown; the trip will last from 20 minutes and up (according to traffic).

In the hours between 7 and 10 and again between 14 and 18 you will probably get to downtown Copenhagen faster by taking the metro or the train.

Recommended sights and activities

Botanic Gardens

The Botanic Gardens of Copenhagen is located on Øster Farimagsgade 2B, Copenhagen K (just next to the University's Faculty of Social Sciences). There is free entry all days. The opening hours are 08.30-18.00.

Canal Tours

The DFDS Canal Tours is a 60 minutes guided boat trip in the Copenhagen harbour. The boat departs from and arrives at Nyhavn (every ½ hour) and Gammel Strand (every ½ hour). The standard adult price is DKK 60 per person. The operating hours are 09.30-20.00.

Find more information on www.canaltours.com

Glyptoteket

Ny Carlsberg Glyptotek is a museum of primarily ancient art and sculptures from the Mediterranean as well as classic Danish and French art. The museum was founded by Carl Jacobsen, founder of Danish brewer Carlsberg. *There is free entry on Sundays.* On other days the entry fee is DKK 60. The museum is located at Dantes Plads 7, Copenhagen V. The opening hours are 11.00-17.00.

Find more information on www.glyptoteket.dk

National Gallery of Denmark

The National Gallery of Denmark has the biggest art collection in Denmark including both Danish, international and ancient art. There is free entry to the permanent exhibition all days. The gallery is located at Sølvgade 48-50, Copenhagen K. The opening hours are 10.00-17.00.

Find more information on www.smk.dk

Tivoli

Tivoli is one of the oldest amusement parks in the World. It is situated in the heart of Copenhagen and is primarily known for its gardens. Tivoli is open Sunday-Thursday 11.00-24.00 and Friday-Saturday 11.00-00.30. The standard entry fee is DKK 95. The main entrance is found at Vesterbrogade 3, Copenhagen V.

Find more information on www.tivoli.dk